

THE LAKES OF SARASOTA MAINTENANCE ASSOCIATION, INC. FINANCIAL REPORTS March 31, 2019

TABLE OF CONTENTS:

STATEMENT OF ASSETS, LIABILITIES, AND FUND BALANCE REVENUE & EXPENSE - BUDGET PERFORMANCE

Presented by: Sunstate Association Management Group, Inc.

04/08/19

The Lakes of Sarasota Maintenance Association Inc. Statement of Assets, Liabilities, & Fund Balance As of March 31, 2019

| | Mar 31, 19 |
|--|--------------------------------------|
| ASSETS Current Assets Checking/Savings 1010 · Checking 1011 · OP-Cad *7456 | 48,600.24 |
| 1011 · OP-Cad 7456 1015 · Cadence Debit Card Account 1019 · Due (to)/from Reserves | 48,800.24 264.27 5,375.00 |
| Total 1010 · Checking | 54,239.51 |
| 1020 · Reserve Accounts 1021 · Reserve/MM Cad *7464 1026 · Reserve MM - Centennial *2885 1029 · Due (to)/from Operating | 32,517.65 91,702.10 (5,375.00) |
| Total 1020 · Reserve Accounts | 118,844.75 |
| Total Checking/Savings | 173,084.26 |
| Other Current Assets 1050 · Prepaid Insurance | 5,637.17 |
| Total Other Current Assets | 5,637.17 |
| Total Current Assets | 178,721.43 |
| TOTAL ASSETS | 178,721.43 |
| LIABILITIES & EQUITY Liabilities Current Liabilities Accounts Payable | 24,146.07 |
| Other Current Liabilities Payroll Liabilities | 719.85 |
| Total Other Current Liabilities | 719.85 |
| Total Current Liabilities | 24,865.92 |
| Long Term Liabilities 3500 · Reserve Fund | 118,844.75 |
| Total Long Term Liabilities | 118,844.75 |
| Total Liabilities | 143,710.67 |
| Equity 3900 · Retained Earnings 3903 · Prior Year Adjustment Net Income | 58,442.43 (120.00) (23,311.67) |
| Total Equity | 35,010.76 |
| TOTAL LIABILITIES & EQUITY | 178,721.43 |

~

The Lakes of Sarasota Maintenance Association Inc. Revenue & Expense: Budget vs Actual

,

March 2019

| | Mar 19 | Budget | Jan - Mar 19 | YTD Budget | Annual Budget |
|--|-----------|-----------|--------------|------------|---------------|
| Ordinary Income/Expense Income | | | | | |
| 5010 · Assessments | 19,351,27 | 19,351,67 | 58,054,53 | 58,054.97 | 232,220.00 |
| 5015 · Reserves | 3,073.84 | 3,073.84 | 9,221.47 | 9,221.47 | 36,886.03 |
| 5060 · Other | 0.00 | 0.00 | 250.00 | 0.00 | 0.00 |
| Total Income | 22,425.11 | 22,425.51 | 67,526.00 | 67,276.44 | 269,106.03 |
| Gross Profit | 22,425.11 | 22,425.51 | 67,526.00 | 67,276.44 | 269,106.03 |
| Expense | | | | | |
| 7000 · Disbursements | | | | | |
| 7100 · Grounds | | | | | |
| 7110 · Grounds Contract | 4,300.00 | 4,333.33 | 12,900.00 | 13,000.03 | 52,000.00 |
| 7120 Berm Landscaping | 0.00 | 729.17 | 6,450.00 | 2,187.47 | 8,750.00 |
| 7140 · Tree Trimming | 0.00 | 833.33 | 4,175.00 | 2,500.03 | 10,000.00 |
| 7155 · Irrigation Repairs | 1,740.00 | 666.67 | 1,740.00 | 1,999.97 | 8,000.00 |
| 7160 · Irrigation Water | 264.22 | 250.00 | 793.31 | 750.00 | 3,000.00 |
| 7180 · Golf Cart & Maint. Equip | 10.66 | 83.33 | 32.33 | 250.03 | 1,000.00 |
| 7190 · Street Maintenance | 1,965.00 | 416.67 | 2,315.00 | 1,249.97 | 5,000.00 |
| Total 7100 · Grounds | 8,279.88 | 7,312.50 | 28,405.64 | 21,937.50 | 87,750.00 |
| 7200 · Rec Center | | | | | |
| 7210 · Repairs & Maintenance | 7,381.17 | 375.00 | 7,984.47 | 1,125.00 | 4,500.00 |
| 7220 · Pest Control | 65.00 | 83.33 | 1,228.00 | 250.03 | 1,000.00 |
| 7230 · Water/Sewer (95129-618484) | 121.87 | 250.00 | 549.09 | 750.00 | 3,000.00 |
| 7235 · Electric (36733-44754) | 490.77 | 500.00 | 1,513.60 | 1,500.00 | 6,000.00 |
| 7236 · Trash/Waste Management | 69.88 | 83.33 | 209.64 | 250.03 | 1,000.00 |
| Total 7200 - Rec Center | 8,128.69 | 1,291.66 | 11,484.80 | 3,875.06 | 15,500.00 |
| 7250 · Club House | | | | | |
| 7260 · Repair & Maintenance | 5,450.00 | 500,00 | 6,058,39 | 1,500.00 | 6,000.00 |
| 7280 · Water/Sewer (95367-618536) | 228.40 | 333.33 | 567.16 | 1,000.03 | 4,000.00 |
| 7290 · Electric (76213-46761) | 625.47 | 833.33 | 1,849.08 | 2,500.03 | 10,000.00 |
| Total 7250 · Club House | 6,303.87 | 1,666.66 | 8,474.63 | 5,000.06 | 20,000.00 |
| 7300 · Swimming Pool | | | | | |
| 7310 · Pool Contract | 900.00 | 1,000.00 | 2,700.00 | 3,000.00 | 12,000.00 |
| 7320 · Pool Equip Repairs | 1,690.00 | 416.67 | 2,470.00 | 1,249.97 | 5,000.00 |
| 7325 · Pool Supplies | 0.00 | 83.33 | 0.00 | 250.03 | 1,000.00 |
| 7330 · Pool Permit | 0.00 | 125.00 | 0.00 | 375.00 | 1,500.00 |
| Total 7300 · Swimming Pool | 2,590.00 | 1,625.00 | 5,170.00 | 4,875.00 | 19,500.00 |
| _ | • | | | · | |
| 7400 · Street, Lights & Signs | 0.005.00 | | 0 500 57 | 0 500 00 | 40.000.00 |
| 7410 · Repair & Maintenance | 2,895.00 | 833.33 | 8,506.57 | 2,500.03 | 10,000.00 |
| 7420 · Electric | 524.09 | 583.33 | 1,552.03 | 1,750.03 | 7,000.00 |
| Total 7400 · Street, Lights & Signs | 3,419.09 | 1,416.66 | 10,058.60 | 4,250.06 | 17,000.00 |
| 7500 Security | 4 522 00 | 170.50 | 0 700 00 | 1 447 50 | 5 070 00 |
| 7510 · Camera & Security System | 1,522.99 | 472.50 | 2,720.38 | 1,417.50 | 5,670.00 |
| Total 7500 · Security | 1,522.99 | 472.50 | 2,720.38 | 1,417.50 | 5,670.00 |
| 7600 · Lake/Fountain/Tennis Courts | | | | | |
| 7610 · Lake Maintenance Contract | 90.48 | 100.00 | 271.44 | 300.00 | 1,200.00 |
| 7615 · Lake Repairs | 0.00 | 166.67 | 0.00 | 499.97 | 2,000.00 |
| 7620 · Tennis Court Maintenance | 652.70 | 166.67 | 652.70 | 499.97 | 2,000.00 |
| 7650 · Fountain Maintenance | 0.00 | 83.33 | 0.00 | 250.03 | 1,000.00 |
| Total 7600 · Lake/Fountain/Tennis Courts | 743.18 | 516.67 | 924.14 | 1,549.97 | 6,200.00 |
| | (40,10 | 516.07 | 324.14 | 1,043.31 | 0,200.00 |

The Lakes of Sarasota Maintenance Association Inc. Revenue & Expense: Budget vs Actual

March 2019

| | Mar 19 | Budget | Jan - Mar 19 | YTD Budget | Annual Budget |
|---------------------------------------|-------------|------------|--------------|------------|---------------|
| 7800 · Administration | | | | | |
| 7810 · Insurance | 1,530.53 | 1,500.00 | 4,591.59 | 4,500.00 | 18,000.00 |
| 7820 · Legal/Professional | 0.00 | 416.67 | 0.00 | 1,249.97 | 5,000.00 |
| 7825 · Accounting Services | 0.00 | 83.33 | 260.00 | 250.03 | 1,000.00 |
| 7835 · Fees, Dues, License | 0.00 | 8.33 | 0.00 | 25.03 | 100.00 |
| 7840 · Income Tax | 0.00 | 41.67 | 0.00 | 124.97 | 500.00 |
| 7870 · Management Fee | 1,000.00 | 1,000.00 | 3,045.00 | 3,000.00 | 12,000.00 |
| 7875 · Social | 0.00 | 83.33 | 257.37 | 250.03 | 1,000.00 |
| 7880 · Office Supplies, Postage, etc. | 125.50 | 250.00 | 485.72 | 750.00 | 3,000.00 |
| 7890 · Payroll & Taxes | 2,452.00 | 1,666.67 | 5,738.33 | 4,999.97 | 20,000.00 |
| Total 7800 · Administration | 5,108.03 | 5,050.00 | 14,378.01 | 15,150.00 | 60,600.00 |
| Total 7000 · Disbursements | 36,095.73 | 19,351.65 | 81,616.20 | 58,055.15 | 232,220.00 |
| Total Expense | 36,095.73 | 19,351.65 | 81,616.20 | 58,055.15 | 232,220.00 |
| Net Ordinary Income | (13,670.62) | 3,073.86 | (14,090.20) | 9,221.29 | 36,886.03 |
| Other Income/Expense Other Expense | | | | | |
| 9000 · Other Reserves | 3,073.84 | 3,073.84 | 9,221.47 | 9,221.47 | 36,886.03 |
| Total Other Expense | 3,073.84 | 3,073.84 | 9,221.47 | 9,221.47 | 36,886.03 |
| Net Other Income | (3,073.84) | (3,073.84) | (9,221.47) | (9,221.47) | (36,886.03) |
| Net Income | (16,744.46) | 0.02 | (23,311.67) | (0.18) | 0.00 |